



Off-Market - NEW Record Sale Price for Ocean Shores!

We absolutely love helping our sellers achieve record sales and buyers find their dream home!

Our beautiful vendor Liz, was keen to test the market to see if she could achieve an Off-Market sale for her stunning Ocean Shores home - and we of course were only too happy to help!

Using only the video SKENE & CO. Sales Specialist Terasa captured on her phone, we quickly set about marketing this standout home to our actively engaged buyer database and local buyers' agents!

Within no time at all we identified a buyer, who had engaged **Felicity MacKenzie** – an expert local buyers' agent. Felicity and her clients had been looking for some time for their 'perfect family home' in Ocean Shores and surrounding

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855 m2

Price SOLD
Property Type Residential
Property ID 35
Land Area 855 m2

Agent Details
 Matthew Skene - 0418 292 385

Office Details
 Skene and Co
 61418292385

SKENE
 & CO.

suburbs. So, when Terasa reached out to Felicity and showed her the video – Felicity jumped at the chance to pre-inspect the property the next day! And you guessed it an offer from the buyers soon followed!

18 TONGARRA DRIVE, OCEAN SHORES is now **UNCONDITIONAL**. Whilst the buyers have requested the sale price is not disclosed we can say we achieved a **new record for Ocean Shores for the previous six months!**

We achieved this **epic result with zero marketing spend for the vendor**, by simply understanding our buyers, growing and nurturing an exceptional database - and strong relationships with our community. It isn't always easy transacting property Off-Market BUT if you team up with the right selling agent who is committed to achieving expectational results AND who puts in the hard work for you. Selling Off-Market can be easy, fun and rewarding!

If you are looking to **explore selling Off-Market** and would like to know more about our zero **Marketing Sales Strategy**, please give Terasa 0450 532 276 or Matthew 0418 292 385 a call – we'd love to work with you!

The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.